

90 DAY REVIEW

JANUARY - FEBRUARY - MARCH

REVIEW & REFLECT ON YOUR ROUTINE!

90 DAY REVIEW

- 1. Did I write my goals down everyday?
 - A. Yes ____
 - B. No ____
 - C. % of Time ____
 - D. Reason why, if not: _____
- 2. Did you write your affirmations down everyday?
 - A. Yes ____
 - B. No ____
 - C. % of Time ____
 - D. Reason why, if not: _____
- 3. Describe your daily routine: _____

90 DAY REVIEW

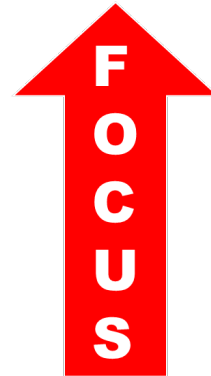
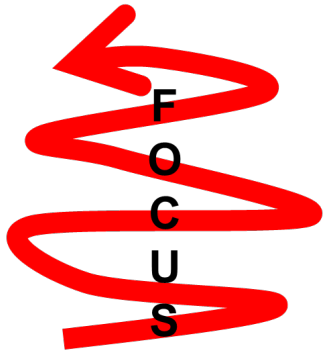
- 4. What stage did you spend most of your time these past 90 days?
 - C ____ M ____ J ____ C ____
- 5. What stage did you spend most of your time these past 90 days?

	URGENT	NOT URGENT
IMPORTANT	I	II
NOT IMPORTANT	III	IV

- I. _____
- II. _____
- III. _____
- IV. _____

90 DAY REVIEW

- 6. Which diagram best describes your focus the past 90 days?



- 7. Which diagram best describes your Energy the past 90 days?
 - Apathetic _____ Casual _____ Obsessed _____

90 DAY REVIEW

- 8. Which position did you occupy the past 90 days?
 - A. Sub _____ 8 - 5 - (3 - 1)
 - B. Starter ____ 16 - 10 - (6 - 2)
 - C. Star _____ 32 - 20 - (12 - 4)
 - D. Spectator ____ Less than 8-5-3-1
- 9. Which would best match your goals to your actions? (the Integrity Gap)
 - Thief _____
 - Gambler _____
 - Champion _____
- 10. How many Districts did you build the past 90 days?
 - A. Personally: _____
 - B. Team: _____

90 DAY REVIEW

- 11. How many...
 - Appointments: Personal _____ Team _____
 - FNAs: Personal _____ Team _____
 - Sales (Premium): Personal _____ Team _____
 - Recruits: Personal _____ Team _____
 - FSPs: Personal _____ Team _____
 - Attend Lic Class: Personal _____ Team _____
 - Codes: Personal _____ Team _____
 - Securities: Personal _____ Team _____
- 12. Who was your Red Flag Partner? _____
- 13. How many times (how much time) did you spend with your Red flag partner? _____

90 DAY REVIEW

- 14. What did you do to Increase your skills?
 - A. Leadership: _____
 - B. People: _____
 - C. Sales: _____
- 15. Would you say you were more of a recommitter or a quitter the last 90 days? What will you do to continue or discontinue that trend? _____

- 16. What were your biggest Lessons Learned & Changes Made? _____

90 DAY REVIEW

- 17. Please write your next 90 days down now!

	April	May	June
Premium (Personal)			
Premium (Team)			
Recruits (Personal)			
Recruits (Team)			
Codes (Personal)			
Codes (Team)			
Securities (Personal)			
Securities (Team)			
Cash (Personal)			