

CLIMBER BASESHOP & CT3 HIERARCHY EXPLOSION

Collis Temple

90 DAY EXPLOSION

- It STARTS with a VISION that spans further than these 90 days!
- 2017 has 15 months – October 2017 was the 1st!
- STRETCHINGLY REALISTIC GOALS!!!
 - The Company – DOUBLE BY THE CONVENTION!
 - The AALC – Grow the NUMBER of African American Million Dollar Earners by 100 -200% in 2017!

90 DAY EXPLOSION

- What we have our hands on is truly AMAZING and there are only a very few people who understand this company's power in it's ENTIRETY!
- DON'T TAKE ANY DAYS FOR GRANTED!

90 DAY EXPLOSION

- MY FOCUS FOR THE NEXT 90 DAYS:
 - **Re-building a DOMINANT Base - \$100K/60Rec/15L/10DP/\$500k +**
 - That will **IGNITE EVERYTHING ELSE** that I want to happen in 2017!
 - That means building **SOLID new DISTRICT LEADER** and above teams!
 - **KEEPING the MAIN THING the MAIN THING!**

90 DAY EXPLOSION

- BUILDING DISTRICT TEAMS that are SELF-SUFFICIENT and DUPLICABLE!
- WE WANT TO GROW OUR ELITE TEAM NUMBER TO **20** in the Baseshop and to **35** in the Hierarchy by Year's End!
- What does that show:
 - Growing Districts and ELITE TEAM MEMBERS – **RECRUITING, TRAINING, LICENSING, PROMOTIONS, CONSISTENT PRODUCTION**

90 DAY EXPLOSION

- October - \$65k/40Rec/12 Lic./\$500k
 - \$225k/125Rec/30Lic./\$700k
- November - \$110k/60Rec/15 Lic./\$500k
 - \$300k/175Rec/45Lic./\$750k
- December - \$115k/70Rec/15 Lic./\$500k
 - \$325k/210Rec/55Lic./\$750k