

CT3 - February 2016

- **\$118,320 Premium X 86 Recruits**
 - 40 different people wrote business
 - 37 different people recruited someone
 - 6 people wrote over \$5,000
 - Meshunn Smith, Beyoncea Chevis, Christopher Kelson, Danisha Raby, Jereme Arceneaux, Eugene Lazard
 - Highlights
 - Eugene & Porsche Lazard - \$60,769 X 47
 - Charles & Terrylyn Harris - \$27,473 X 18
 - Danisha Raby & Kiara Hutchinson - \$16,448 X 15
 - Juanita & Ernest Carter - \$12,510 X 7
 - Jereme & Dana Arceneaux - \$10,018 X 2
- **Our Hierarchy did: \$206,831 X 136**



Glen & Xiomara Li And The Dragons

- \$110K Premium X 115 Recruits (Feb 2016)

- PREMIUM

- ✓17 DIRECT LEGS

- TOP 3 TEAM PREMIUM

1.	Herby Bien-Aime.	\$21,721
2.	Marquise & Yveline.	\$20,603
3.	Mike & Zeni Aponte.	\$15,136

- ✓55 PERSONAL WRITERS

- TOP 3 PERSONAL PREMIUM

1.	Mike & Zeni Aponte.	\$11,517
2.	Edeline Pierre.	\$10,103
3.	Marquise & Yveline.	\$7,523

Glen & Xiomara Li And The Dragons

- \$110K Premium X 115 Recruits

- RECRUITING

- ✓ 17 DIRECT LEGS

- TOP 3 TEAM RECRUITERS

- 1. Marquise & Yveline. 33
 - 2. Herby Bien-Aime. 23
 - 3. George & Idalia. 15

- ✓ 61 PERSONAL RECRUITERS

- TOP 3 PERSONAL RECRUITERS

- 1. Edeline Pierre. 8
 - 2. Mike & Zeni Aponte. 6
 - 3. Kalyn Santiago. 4
 - 3. Diana Parra. 4

Glen & Xiomara Li And The Dragons

- **\$110K Premium X 115 Recruits**

- ✓ TEAM CASH \$47,272

TOP 3 CASHFLOW

1. Marquise & Yveline. \$5468
2. Mike & Zeni Aponte. \$4221
3. Herby Bien-Aime. \$2512

- 14 REPS MADE OVER \$1000
- 6 REPS MADE OVER \$2000

Glen & Xiomara Li And The Dragons

- **\$110K Premium X 115 Recruits**

- ✓ 17 PASSED STATE LIFE

10 HIT SO FAR

TOP 3 TEAM LICENSES

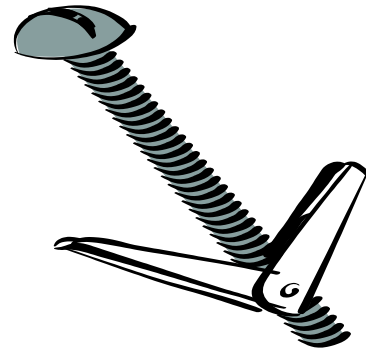
- | | | |
|----|---------------------|---|
| 1. | Marquise & Yveline. | 3 |
| 2. | Freddy Pepen. | 2 |
| 2. | Vancy Thorpe. | 2 |

Glen & Xiomara Li And The Dragons

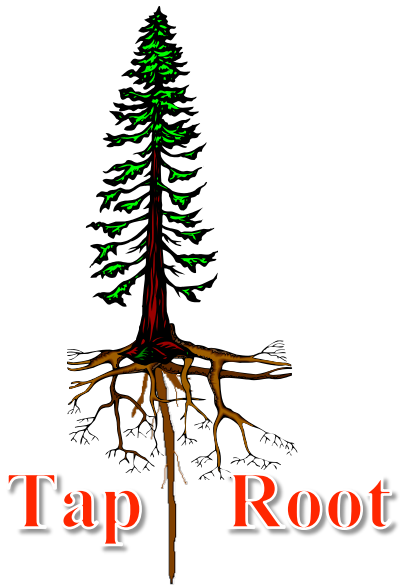
- **\$110K Premium X 115 Recruits**
 - ✓ TEAM HIGHLIGHTS
 - 9 DDR TEAMS
 - 5 TEAMS OVER 10K PREMIUM
 - 2 SECURITIES LIC
 - 57 NEW SEC ACCOUNTS
 - \$157K VOLUME - DROPPED THE BALL THIS MONTH
 - Team production tends to be strongest on Monday, Wednesday, Friday, and Sunday.
 - Tues we have our NJ Opp meeting and Thursday is our NY Opp meeting.



Lock Nut

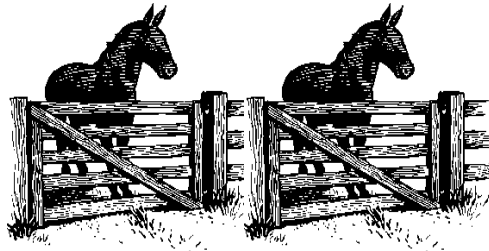


Toggle Bolt





Piston Theory



Pony Express

The key to building a business is to spin multiple plates.



BILL WHITTLE TRAINING MATERIAL

