

5 POINTS TO EXPLODE THE NEXT 90 DAYS

- 1. DECREASE PROCRASTINATION TIME
- 2. INCREASE HANDS ON TRAINING
- 3. IMPROVE OUR FOLLOW UP SYSTEM
- 4. MUST GROW ATTENDANCE & LICENSING
- 5. CREATE MORE UNITY

CT3

OUR FIRST QUARTER NUMBERS:

- BASE -
 - 172 RECRUITS UP 44%
 - 21 LIFE LICENSES UP 138%
 - \$277K PREMIUM UP 35%
 - \$608K SECURITIES UP 23%
- HEIRARCHY
 - RECRUITING UP 60%
 - LICENSING UP 54%
 - PREMIUM UP 39%
 - SECURITES UP 46%

AREAS OF IMPROVEMENT:

- 1. ATTENDANCE
- 2. Reaching out and OVERLAPPING leadership
- 3. Personal Recruiting and Building Direct Productive Districts as well as helping those COMMITTED to build Districts as well!
- 4. Quality of Business - Details from that Perspective
- 5. Growing Licensing
- 6. Leading the Securities Charge!